

TravelNetSoft

# TNS Travel solution

One solution for all Travel  
Industry participants.



# About Technology

Cloud-based technology

Located on Microsoft Azure

Full Open Source

Fully Responsive

Microservice architecture

Ready for the future development



# About Us

In IT B2B Solutions in the last 18 years

3 Desktop edition and 2nd Web edition of this Solution

Multilanguage user support

Always long-time cooperation-oriented

Independent of outsourcing solutions

Massive experience in finance, integration, and multiuser systems

Security in the 1st place

EU (Germany) based company

Bundesverband IT-Mittelstand



# Timeline

**The first version**  
an offline standalone desktop application,  
an in-house solution for the travel business.



supports **Travel agencies.**

**The first commercial version**  
an offline standalone desktop application



supports **Travel agencies and Independent travel agents.**

**Standalone desktop application  
with online database**

2007

supports:

- **Travel agencies,**
- **Independent travel agents,**
- **Tour operators,**
- **City-Brakes,**
- **Tours,**
- **Transportation.**

**Cloud application**  
web browser-based

2013

supports:

- **Travel agencies,**
- **Independent travel agents,**
- **Tour operators,**
- **City-Brakes,**
- **Tours,**
- **Transportation,**
- **Online booking,**
- **GDS connection.**



**The new version of the  
cloud application**  
web browser-based

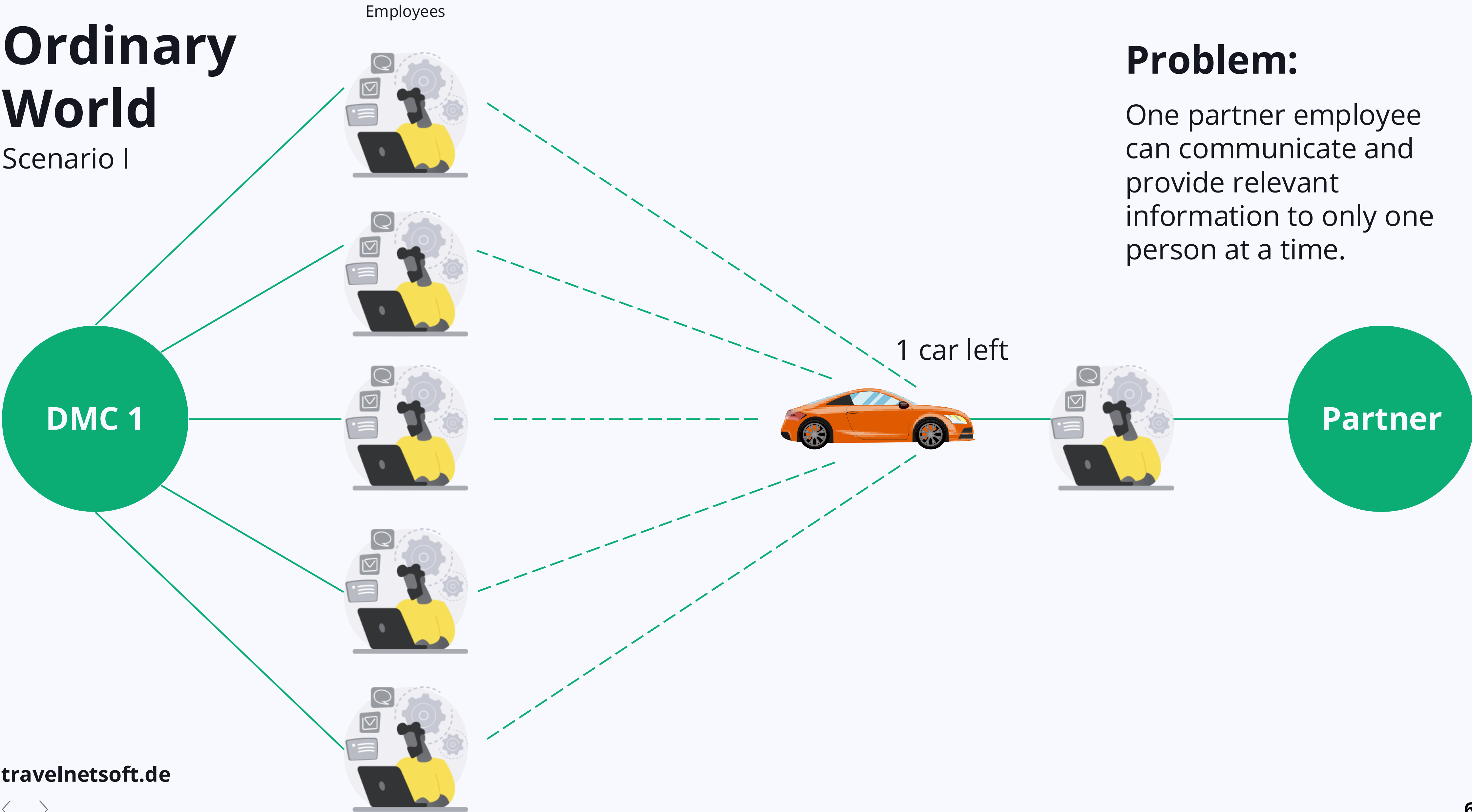
2022

supports:

- **Travel agencies,**
- **Independent travel agents,**
- **Tour operators,**
- **City-Brakes,**
- **Tours,**
- **Transportation,**
- **Online booking,**
- **Smartphone support,**
- **Website builder,**
- **CMS plugins,**
- **GDS connection,**
- **Online payment support.**

# Ordinary World

Scenario I

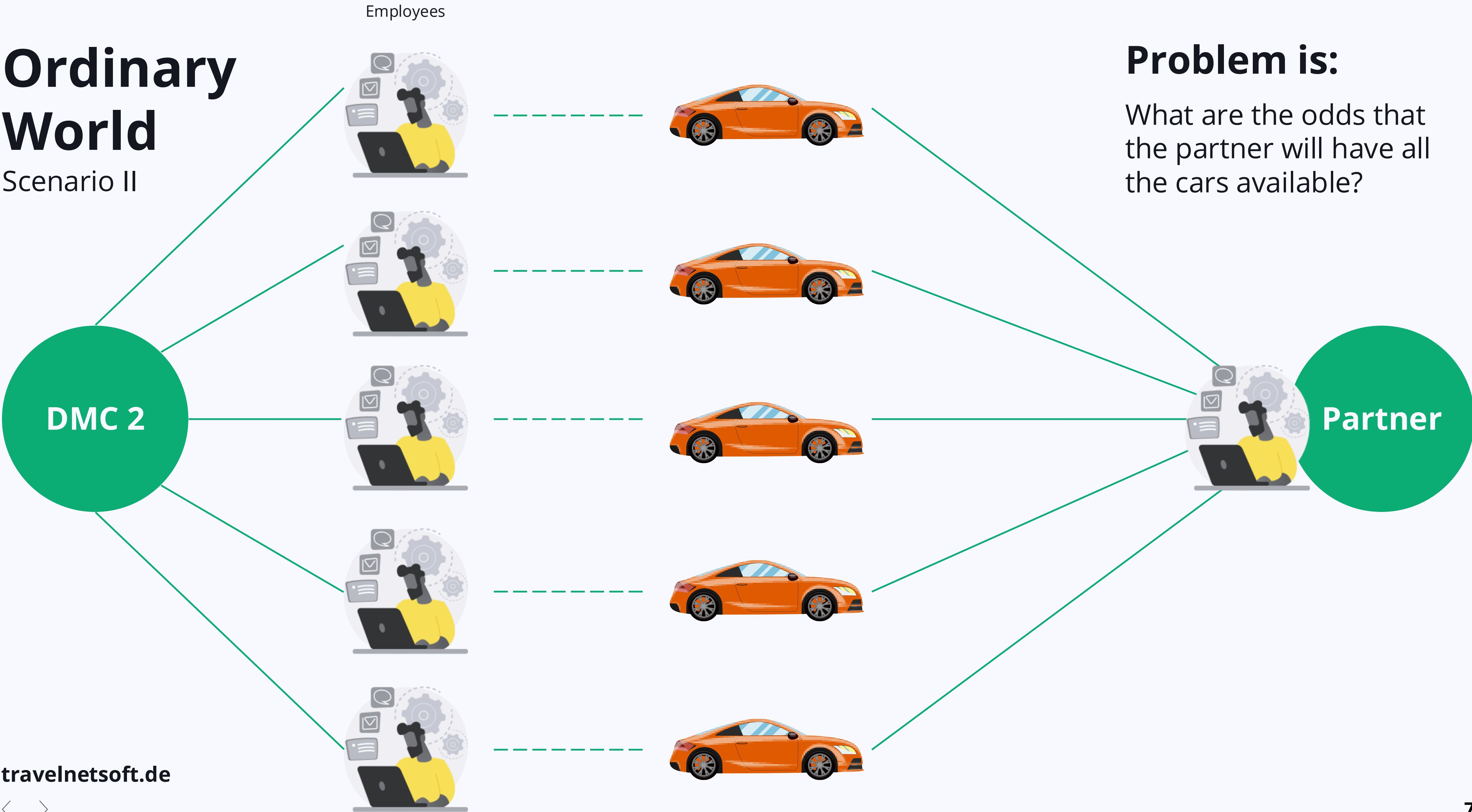


## Problem:

One partner employee can communicate and provide relevant information to only one person at a time.

# Ordinary World

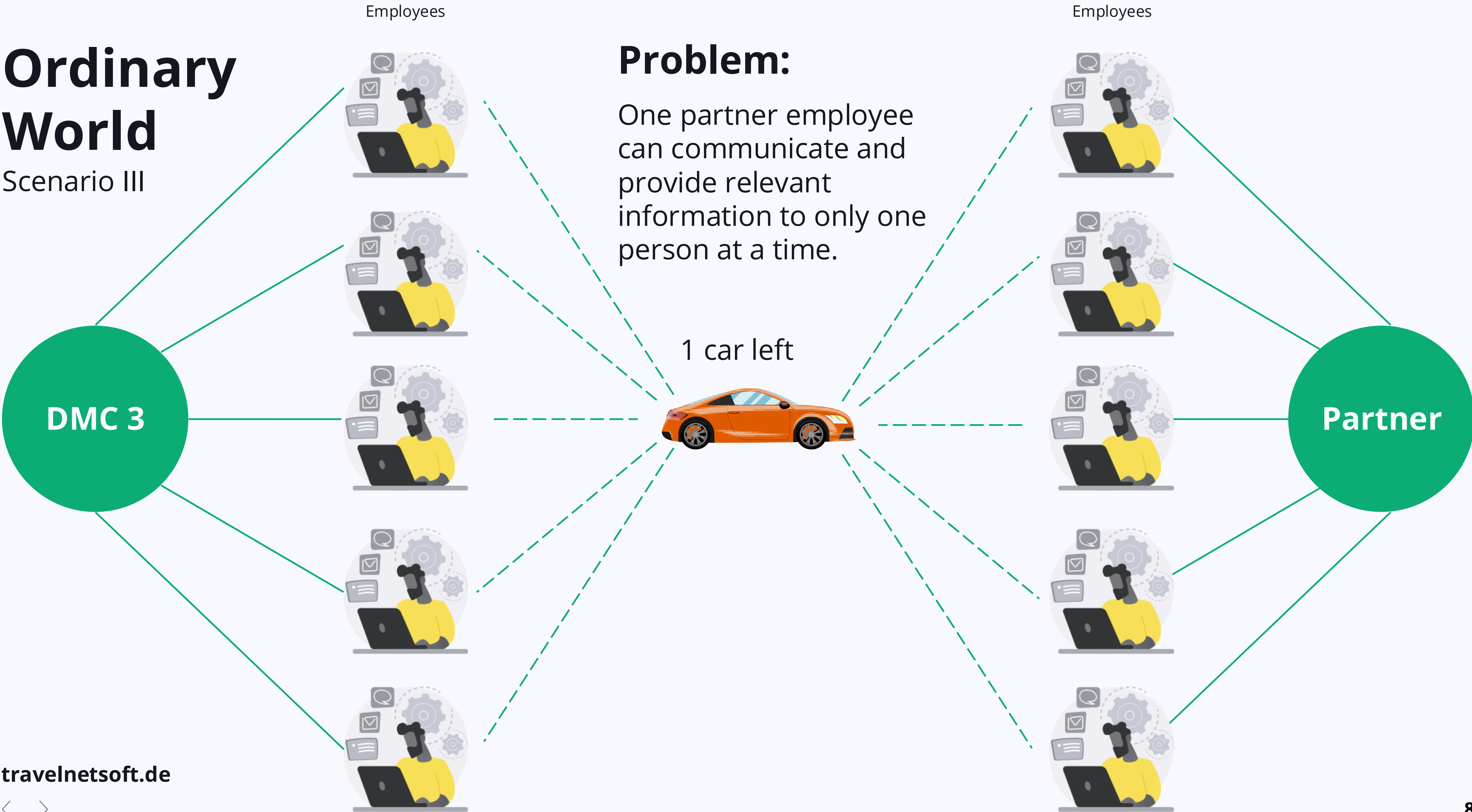
Scenario II



**Problem is:**  
What are the odds that the partner will have all the cars available?

# Ordinary World

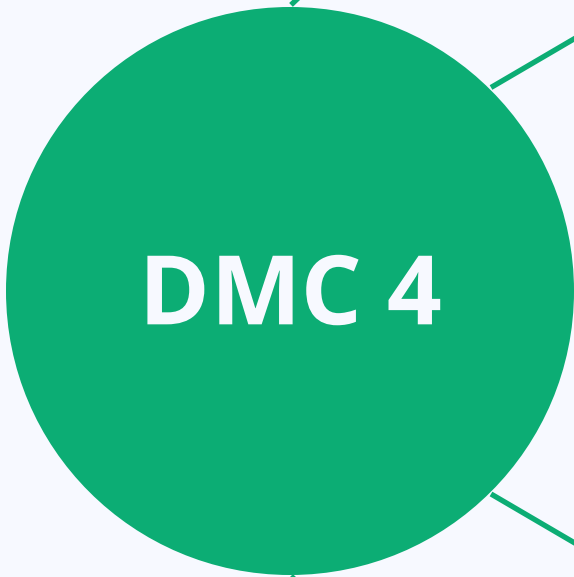
Scenario III





# Ordinary World

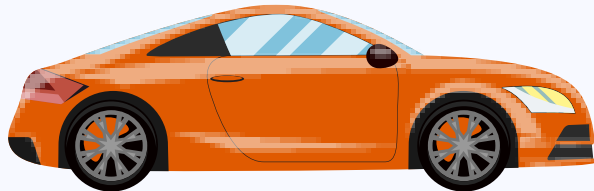
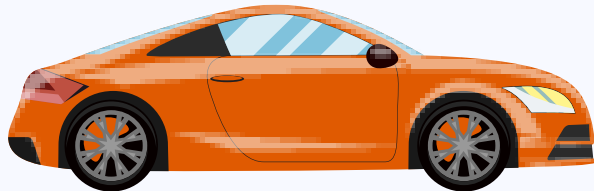
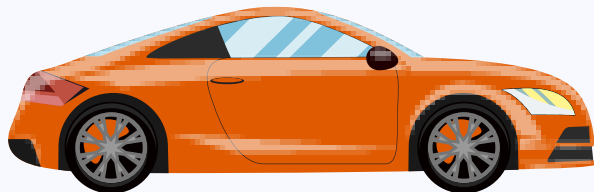
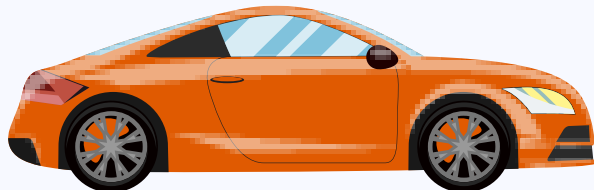
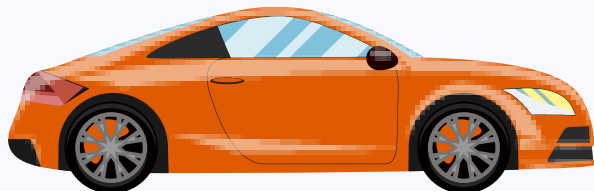
Scenario IV



Employees



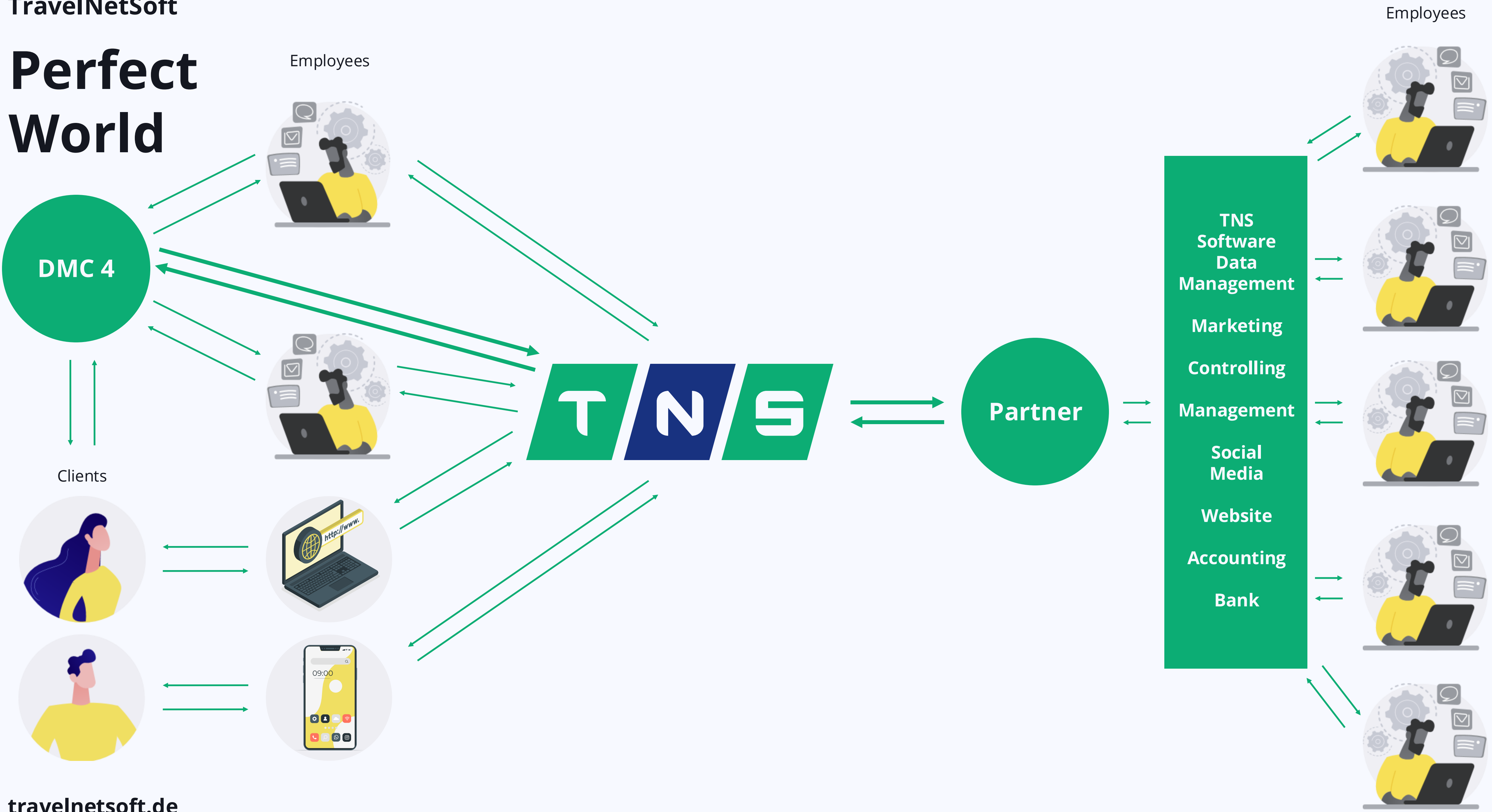
**Problem:** Everything.



Employees



# Perfect World





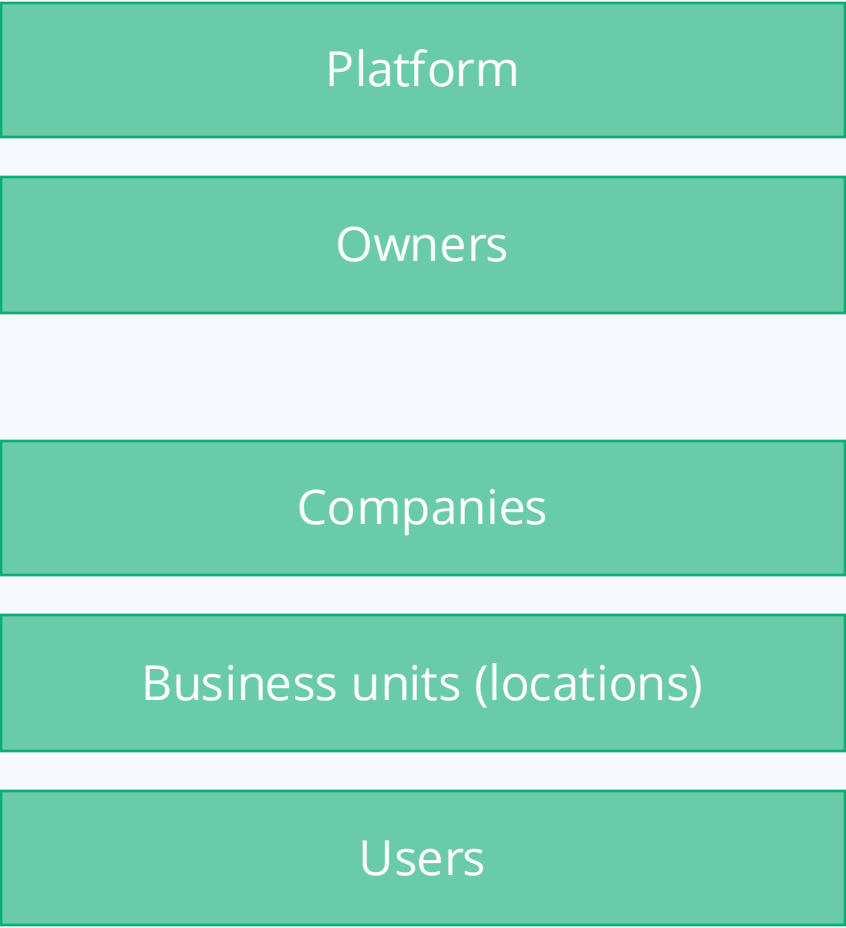
# Software Functionalities

1. Provides information on availability, location, conditions, and price,
2. Receives the order, checks availability, confirms the reservation as ICN (Instant-Confirmation-Notification),
3. Immediately Decreases the amount available for the next year,
4. Confirms the reservation with FCN (Full-Confirmation-Notification),
5. Sends an IRN (Instant-Reservation-Notification) to the Partner,
6. Creates a DMC-Outgoing-Invoice at the Partner,
7. Creates DMC-Incoming-Invoice with DMC,
8. It inserts data on the financial statement of receivables from the Partner (DMC has debt),

9. It inserts the data of the financial statement of debt with DMC (Partner has a claim),
10. It creates a new TripAgreement with DMC,
11. It creates a Voucher with the DMC for the passenger,
12. It creates an Invoice with the DMC for the passenger,
13. Sends Voucher to Email – Passenger,
14. Sends an invoice to Email – Passenger,
15. Adds the reservation with the Partner in the List with the availability of the reservation identification code (the same code has the DMC in his account and the Traveler in his account and Voucher),
16. Information about the trip and purchase service is available to the passenger on his SmartphoneApp.

# Unique Selling Points (USPs)

Our USPs are the essence of what makes the product or service better than the competitors.



1. Independent Platform after installation

2. Custom network Credentials

3. Powerful/Unique Multi-Language System

5. Browser Based Multi OS

4. Business travel solutions

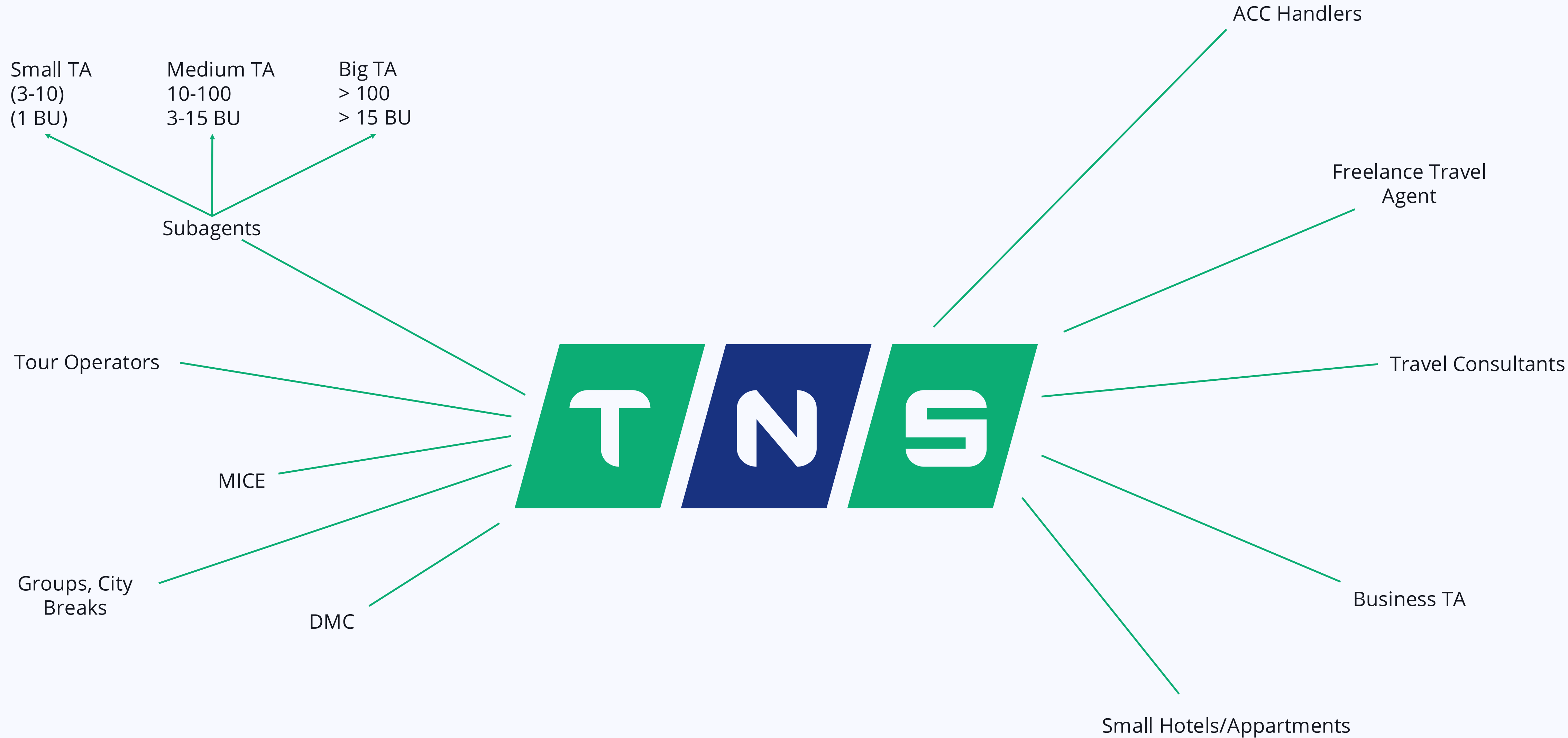


6. External programming supported

Smartphone Apps  
CMS WebSite plugins

7. Horizontal connection







**CRM**

- Tour Operators
- Sub Agents
- Customers
- Acc Owners
- Blacklist



**GDS connector – ready to use**

- Amadeus
- Adriagate
- A.D.B EASY
- AgTravelSoft
- BrosTravel
- Your own

**travelnetsoft.de**



**Trips**

- Trips – Active
- Trips – Ready
- Trips – Cancelled
- Trip – Template
- Package -trips
- Website ready Trip-Templates
- Tags (for the web trips)
- Traveler Smart Phone App Connector



**DMC**

- Partners statements
- Partners Finance
- Mobile app support
- Service Groups by Local Partners



**Travel Groups**

- Cost calculation
- Supplier statement
- Services Listing
- Event connector
- Website ready Travel Group as Trip Website content
- Tags (for the web trips)
- Opened and closed groups
- Traveler Smart Phone App Connector



**MICE**

- Partners statements
- Partners Finance
- Mobile app support
- Events



**Finance**

- Invoices
- Proforma Invoices
- Offers
- Cash-bill
- Warnings
- Credit notes



**Events**

- Event Topics
- Event Group
- Event Type
- Event Agenda
- Traveler Smart Phone App Connector



**Private Booking system**

Your booking system with unlimited accommodation in the listing

Private accommodation

Internal shared booking

Public shared booking

Reservations

Customer statements

Partner statements

Time limits

Mobile app support



**Other features**

Customer Notification

Horizontal Data Share

Horizontal Booking

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**Online-Booking**

Channel manager ready

Search engine on your website

The search engine in the TNS network



**Smartphone App**

Customer

Business-Follower

Travel-Guide

Other features



**Online-Payment**

Credit card

Direct transfer

PayPal



**Transportation**

Different transportation type

Transportation Line definition

More Departures for the same line

Seating-Schedule

Website Builder



**Travel-Guide Support**

Travel Guide as a Partner in CRM

Travel-Guide Smart Phone App Connector



**Website Builder**

Offers

Trips

Legality pages

Online booking

Online payment

Home page builder

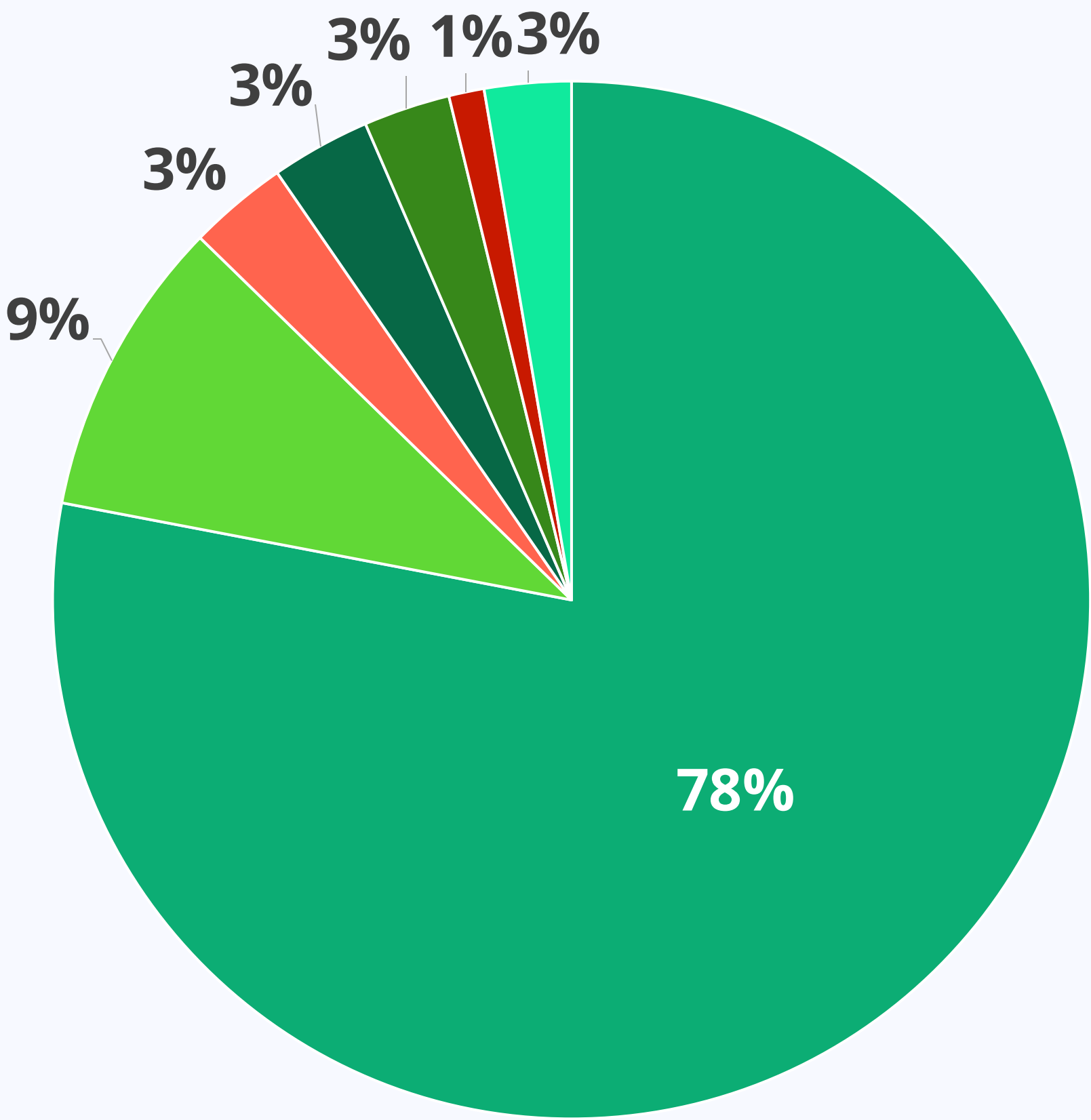
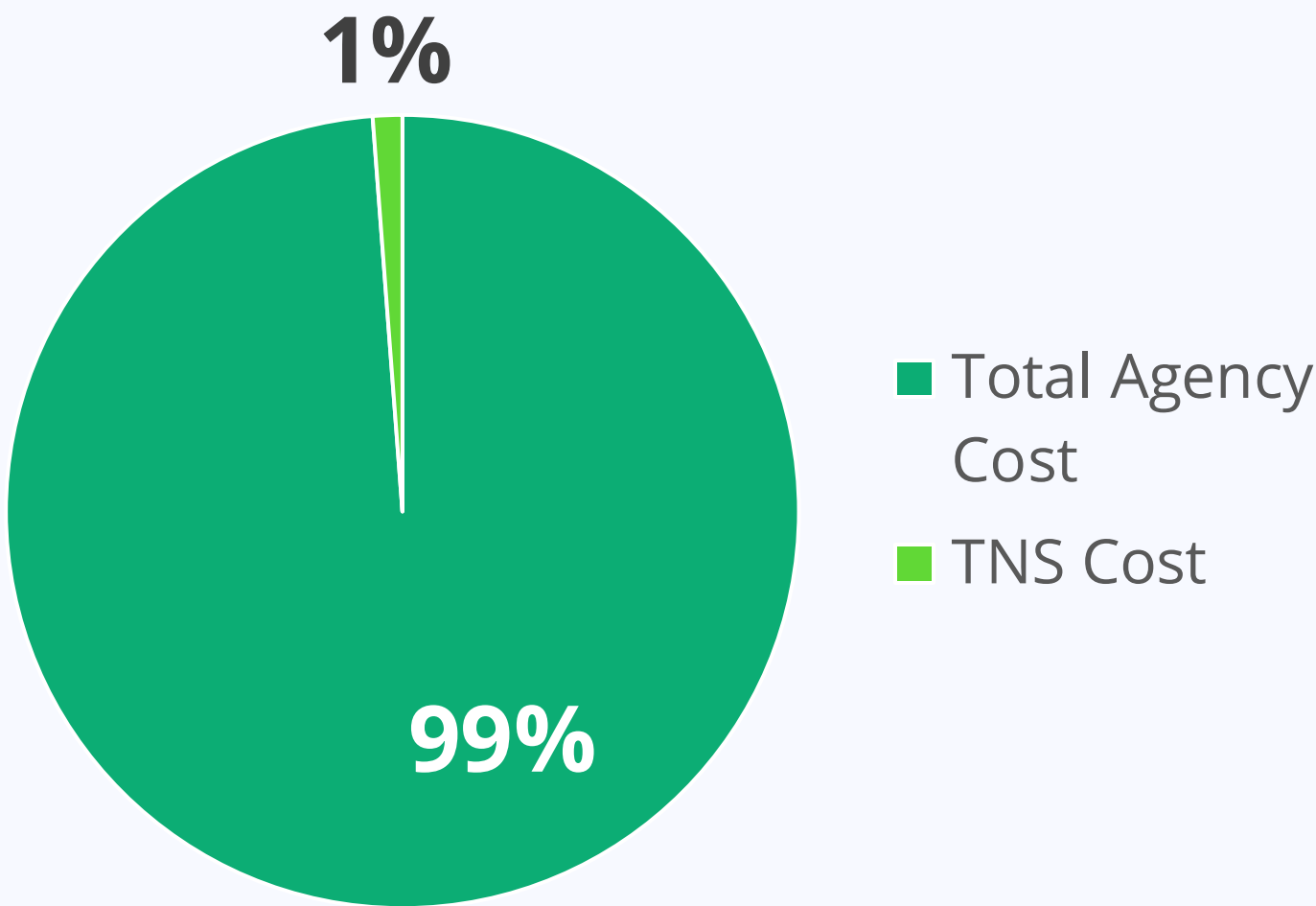
Search engine

Automatic SEO

SmartPhoneApp

# Costs Analytics

Monthly Flat Costs

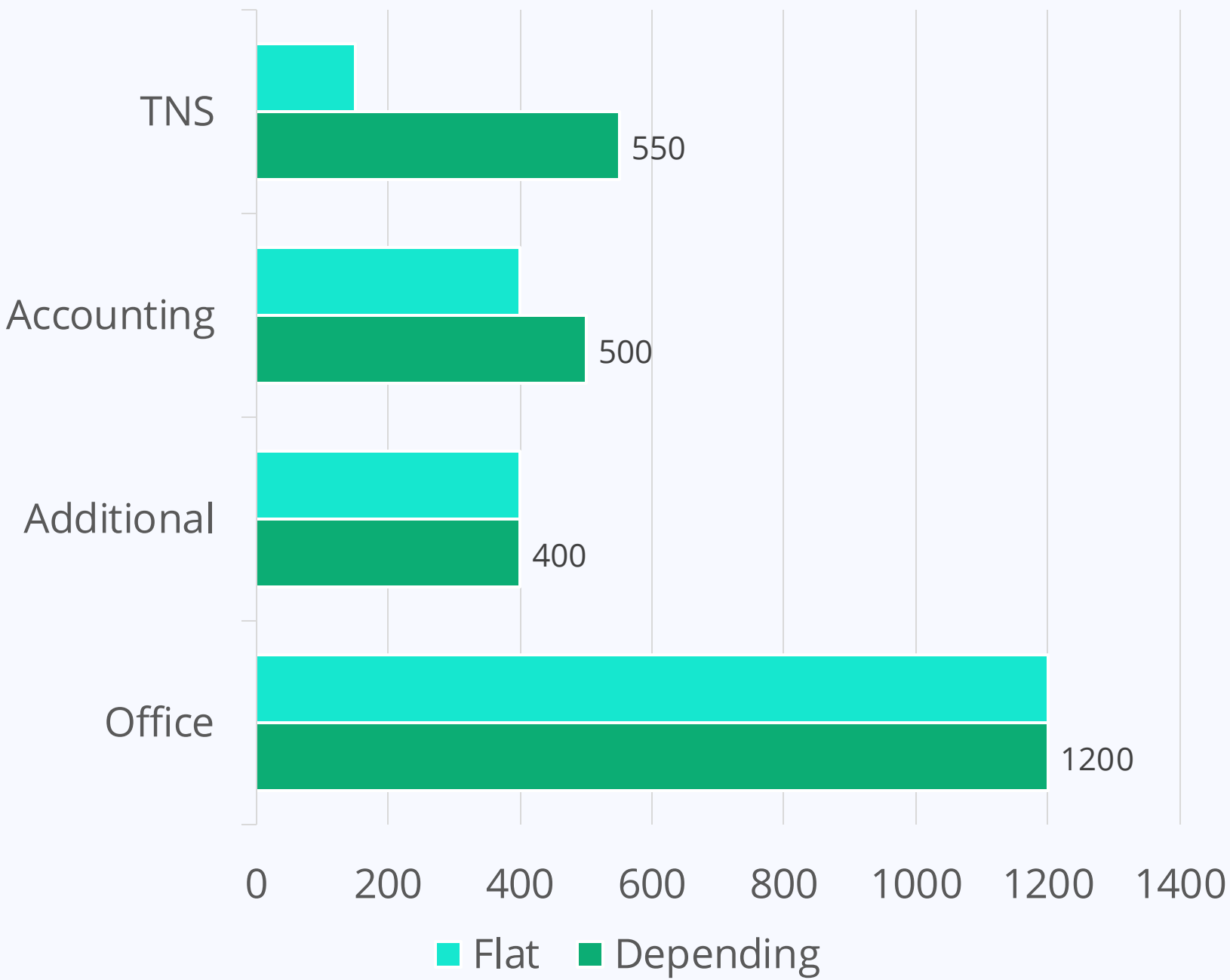


- Salary Cost
- Rent Office Cost
- Accounting Cost
- Additional office Cost
- Employee Cost
- TNS Flat Cost
- TNS Variable Cost

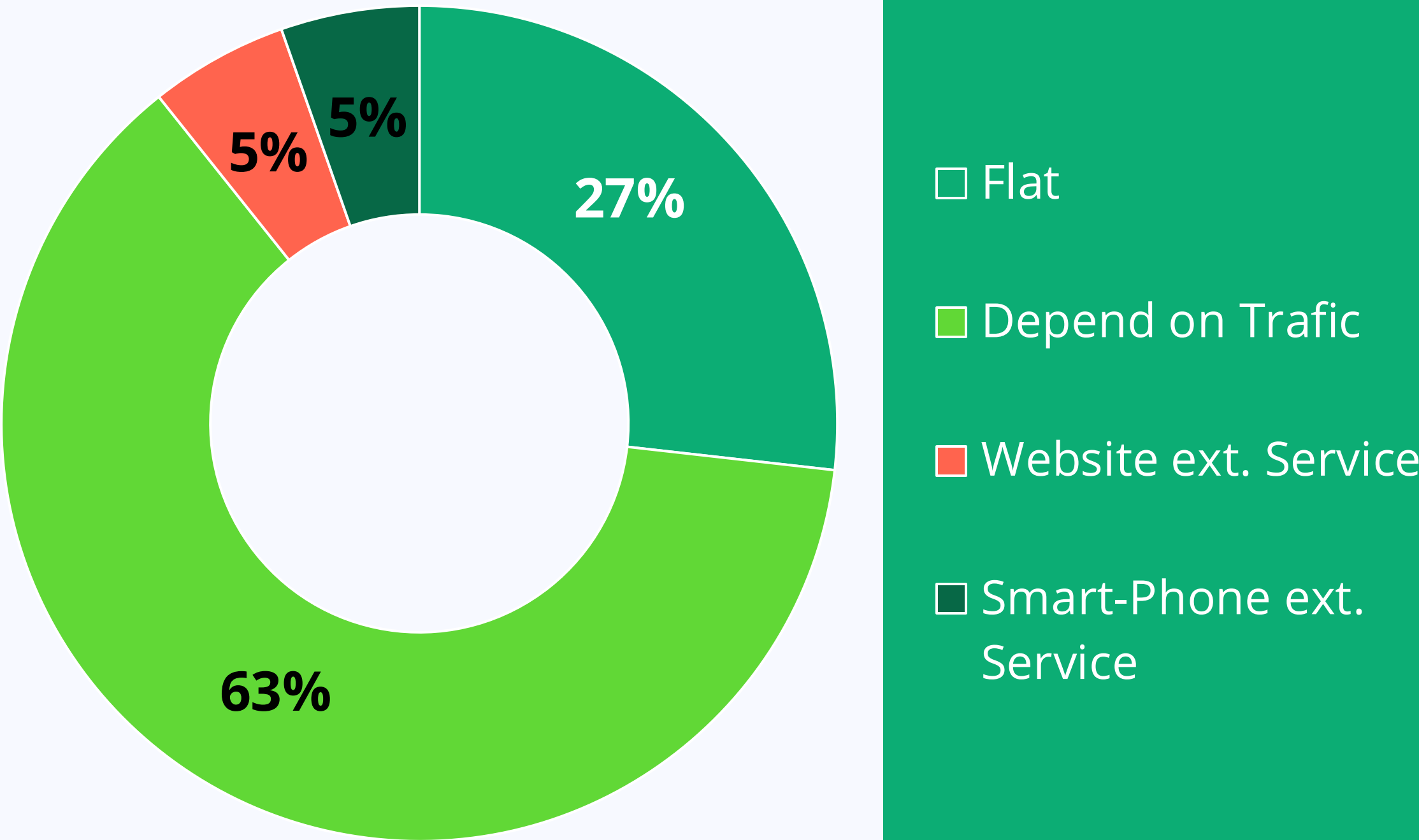


# Costs Analytics

Monthly Flat Costs



Client Payment Structure



# Employee Daily Time Cost

(based on 5 customers per day)

Put data in back office system (15)

Create Invoice (10)

Create document for customer (10)

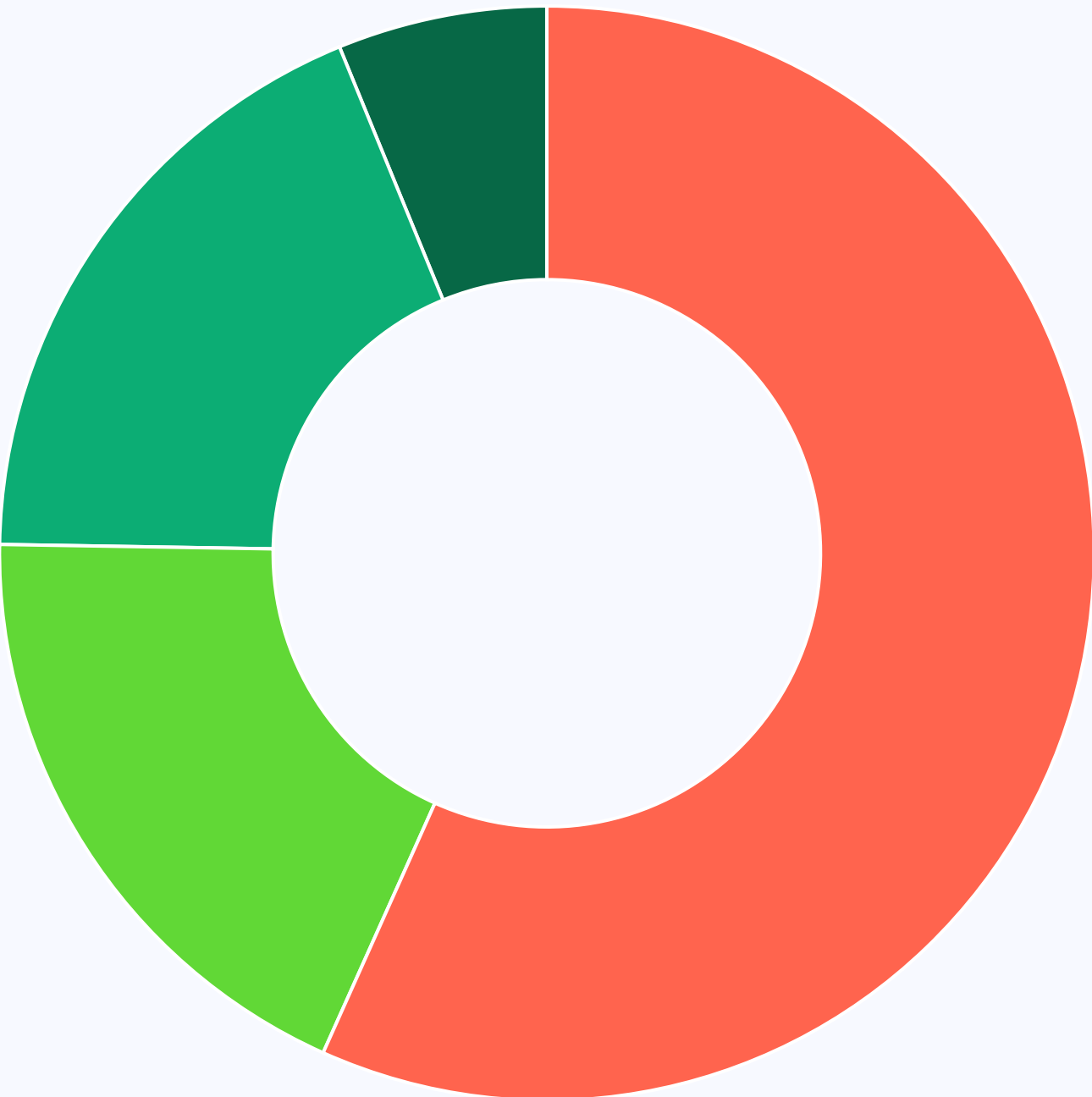
Prepare data for accounting (4)

Sending data to accounting (4)

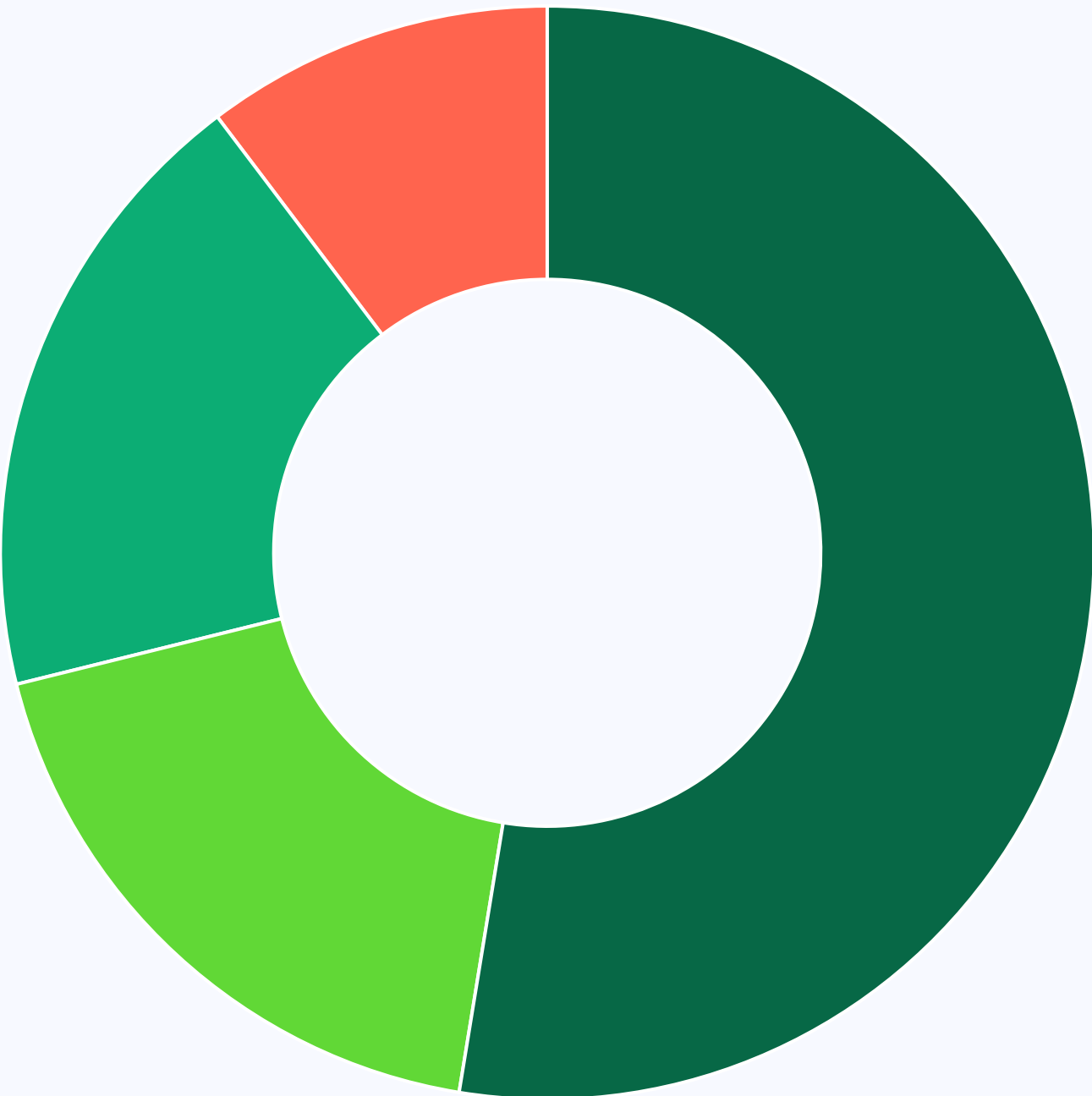
Prepare data daily report (4)

Prepare data monthly report (4)

Notification and change (4)



- Search Offer (90)
- Sale offer (90)
- Preparing documentation(275)
- Free time (30)



- Search Offer (90)
- Sale offer (90)
- Preparing documentation(50)
- Free time (225)

# TravelNetSoft

## Q & A

If you have any questions that you would like to ask us, now would be a good time to do so. And for any additional questions you might have, feel free to write to us.



### **E-mail**

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[travelnetsoft.de](http://travelnetsoft.de)



Quality travel management software

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